

# Peter Kirkpatrick

National Director – Advisory & Capital



Peter is a qualified transaction and project manager and construction cost consultant. He commenced his career in 1985 and has experience in real estate advisory, project and development management and has assisted clients deliver value for money on hundreds of projects.

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**Australia's most  
trusted & innovative  
property group**

Peter joined Charter Keck Cramer in 2008 as an Associate within the Development and Project Management team. Prior to this he was an Assistant Development Manager with Pinnacle Property Group from 2004 and a Director of a middle tier Quantity Surveying firm.

## PROFESSIONAL BACKGROUND

Academic qualifications

- » Bachelor of Construction Economics - RMIT 1990.
- » Graduate Diploma of Project Management - RMIT 2000.

## SPECIALISATION

Peter has developed his expertise to offer the following specialised services:

- » Expertise in property divestment strategies, transaction management, development advisory, preparing highest and best use studies, financial feasibility modelling and value management exercises.
- » Peter has specific expertise on projects associated with telecommunications and transit oriented development; Council urban renewal projects and master plans; and office, retail and industrial developments.

## INDUSTRY EXPERIENCE

Peter has the following property and construction industry experience:

- » Orica Deer Park transaction management for Orica Australia, including due diligence documentation, bid assessment and management for a 67 ha land parcel on the Western Ring Road and Ballarat Road.
- » Telstra National Property Divestment Program as a Transaction Manager including the following significant sale transactions: 308 Exhibition Street Melbourne (\$101M), Part 15-33 Parker Street Sydney (\$27M) and Clayton Global Operation Centre (\$12.5M).
- » Property divestment strategies and campaigns for the following local government clients: City of Banyule (Haig Street Heidelberg Heights Former Primary School); and City of Monash (Glen Waverley MAC Carparks, Hanover Street Oakleigh Carpark).

- » Co-author of an Urban Renewal Toolkit for the former Victorian Department of Planning and Community Development (DPCD). The web based toolkit was prepared to assist Councils' and State Agencies to develop their underutilised surplus land.
- » Feasibility consultant for the following Local Government projects including: Silver Grove Precinct Nunawading (Whitehorse); Glen Waverley Activity Centre Masterplan, Oakleigh MAC carpark study and Clayton carpark (Monash); Frankston Activity Area Structure Plan; Brunswick Core Industrial & Employment Precinct (Moreland); Three Sites Study, Errington Precinct Masterplan and Sunshine MAC Northern Precinct (Brimbank); Review of Land Use Controls, High Street and Plenty Road Urban Renewal Strategy and Reservoir Junction NAC (Darebin); Highpoint Structure Plan and Churchill Avenue shops Braybrook (Maribyrnong); and the former JH Boyd School Southbank (Melbourne).
- » Development management and feasibility consultant for State Government projects including E-Gate, Metro 1, Glen Waverley Station, Dorset Square Boronia, Ringwood DASH project, Soil Decontamination Study - Hypothetical sites in Inner Northern Melbourne.
- » Strategy advisor and cost consultant to a number of clients advising on their overall corporate accommodation including: the Australian Broadcasting Corporation; the Department of Foreign Affairs and Trade - Central Office Canberra; South East Water Ltd; City of Greater Dandenong, Baw Baw Shire Council and Frankston City Council.
- » Feasibility consultant for numerous VicTrack railway station redevelopments including East Richmond, Camberwell, Glen Waverley and Moreland and the Banana Alley Redevelopment and Brooklyn Rail yards.
- » Due diligence consultant to: Amcor in relation to the sale of their 16.5 ha. Fairfield Mill on the Yarra River in Alphington; Victorian Aboriginal Child Care Agency leased premises in Ringwood; and Yarra Glen Ritchies supermarket.
- » Project management consultant for the ABC Melbourne Accommodation Project to provide early stage advice in relation to their television studio and production team relocation to Southbank.

- » Development strategy advisor to a number of private clients for sites in Hampton Park, Nunawading, South Melbourne, Richmond, Prahran, Traralgon, Croydon, Coburg, Albury, Churchill (Gippsland) and Epping.
- » Project Manager for 833 Bourke Street, Docklands. A \$5.5 million office fit-out for the National Union of Workers and their super fund, the Labour Union Co-Operative Retirement Fund (LUCRF). This included complex development agreement negotiations with Lend Lease who sold the building to our clients.
- » Project manager for 370 Docklands Drive, Docklands. A 7,150 sq.m. NLA 5 star Green Star As-Designed office building leased to the Carrick Institute of Education.
- » Client representative for the Neeta City Shopping Centre redevelopment (Fairfield NSW). A \$55 million expansion including Woolworths, Big-W, Go-Lo, Rivers, food court and specialty stores.
- » Project manager for 151 Rathdowne Street Carlton. A \$6 million office building refurbishment and fit-out for Incolink.
- » Project Manager for a \$3 million extension to a warehouse leased to Funtastic Toys in Rowville.
- » Project manager for numerous office fit-outs including Monash City Council, Health Super, Australian Film Commission, Nestle and Boss Software.
- » Assistant Development Manager for Burwood Square, a proposed \$1.0 billion end value mixed use development on the old Nubrik Brickworks behind the RSPCA in Burwood East.
- » Assistant Development Manager for Kinnears Ropeworks redevelopment. A proposed \$350 million mixed use rezoning and urban renewal project on Ballarat Road, Footscray.
- » Cost planner for interior fit-outs, including ScreenSound, Vision Super, Sustainable Energy Authority of Victoria, Commonwealth Office of Public Prosecutions and South East Water Head Office.
- » Feasibility cost planner for the Geelong Grammar Well Being Centre, Corio and their junior Glamorgan Campus Arts Centre, Toorak.
- » Clients contract administrator for RMIT Building 8 and Storey Hall Refurbishment.
- » Cost manager for hundreds of construction projects across all tiers of government and private industry.

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