

Nick Ashton

National Executive Director – Capital
B.Bus. [Prop.], AAPI, CPP



Nick Ashton is a National Executive Director at Charter Keck Cramer with over 15 years' experience in providing strategic property advice.

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**Australia's most
trusted & innovative
property group**

Joining Charter in 2003, Nick forms part of the company's Capital business unit, which includes the strategic management and delivery of Telstra Corporation Limited's (Telstra) National Divestments Programme.

Nick previously specialised in the valuation of institutional and Government-owned portfolio assets.

PROFESSIONAL BACKGROUND

Academic qualifications and relevant industry associations.

- » Certified Practising Valuer and Property Practitioner (CPV / CPP) - Australian Property Institute
- » Associate of the Australian Property Institute - API Member No. 62888
- » Bachelor of Business (Property) - RMIT

SPECIALISATION

Current

Strategic management of Capital projects for National & International clients, including Telstra's National Divestments Programme.

Encompassing one of Australia's largest real estate portfolios, Charter has represented Telstra in the strategic divestment of its surplus land and buildings since early 2009. Nick has been responsible for the management of this account from commencement.

Previous

Whilst working with the company's Valuation business unit, Nick specialised in the Government, Statutory, Education & Utilities sector, providing the following professional services:

- » Valuation advice pertaining to retail, commercial, industrial and residential real estate, together with development land.
- » Capital and rental valuation advice for Government owned and occupied premises.

- » Valuation advice for proposed strategic Victorian Government transactions.
- » Valuation advice pertaining to institutional portfolios for financial reporting purposes.

INDUSTRY EXPERIENCE

2009 - Current

- » Steering capital partnering of \$300M+ across multiple projects nationally.
- » Strategic transaction management of 308 Exhibition Street, Melbourne, which delivered a record price in the sale of an individual development lot in the Melbourne CBD.
- » Transaction management of \$400M+ in divestment projects nationally.
- » Establishment of Charter's national portfolio divestment platform, including the strategic management and delivery of Telstra's National Divestment Programme.
- » Providing whole of portfolio strategic advice to Telstra in its real estate leasing and rationalisation considerations.

2003 - 2009

Nick's previous contribution to Charter's Valuation business unit included advising on the following major projects:

- » Melbourne Water - VicUrban Dandenong South Redevelopment Strategy.
- » Numerous Government portfolio valuations for financial reporting purposes (health, justice, education, human services).
- » Victorian Government – VicUrban Dandenong Revitalisation Project (portfolio valuation advice).

OTHER

Nick is a founding member of Charter's Diversity & Inclusion Committee.