

# Craig Kilby

Executive Director - Valuations  
[Residential Prestige & Projects]

B.Bus. [Prop], AAPI

**CHARTER.**  
KECK CRAMER



Craig Kilby is an Executive Director of Charter Keck Cramer, a leading Australian strategic property consultancy firm. Craig joined the firm in 1993 and has over 23 years' experience in property consultancy and valuation.

#### Melbourne

Level 19/8 Exhibition Street  
Melbourne Vic 3000

#### Sydney

Level 25/52 Martin Place  
Sydney NSW 2000

#### Direct Telephone

+61 (0) 3 8102 8880

#### Mobile

+61 (0) 418 555 104

#### Email

craig.kilby@charterkc.com.au

[charterkc.com.au](http://charterkc.com.au)

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**Leaders in  
Property  
Intelligence.**

Craig has been a Director of Charter Keck Cramer since 2001. Craig is a highly regarded specialist in the valuation of high-value/prestige properties within the City of Bayside, City of Boroondara, City of Melbourne, City of Yarra, Shire of Banyule and Shire of Mornington Peninsula.

#### PROFESSIONAL BACKGROUND

Academic qualifications and relevant industry associations.

- » Bachelor of Business Property - RMIT
- » Advanced Certificate in Estate Agency Practice - Monash
- » Associate of the Australian Property Institute - API Member No. 62581

#### SPECIALISATION

- » Medium density and mixed use developments.
- » CBD, City fringe and inner urban residential projects.
- » High value penthouse apartments.
- » Cash flow and development feasibility analysis.
- » High value Brighton, Hawthorn, Canterbury and Balwyn residences and apartments.
- » High value Sorrento, Portsea and Peninsula residences.
- » General litigation and matrimonial valuation advice.
- » Student accommodation facilities.

#### INDUSTRY EXPERIENCE

Acting mainly for major financial institutions, property developers and private investors, Craig specialises in the feasibility analysis and valuation of medium density residential projects, particularly focussing on the inner eastern and fringe suburbs. These have included smaller boutique developments, luxury apartments and high value residences particularly within Bayside, Boroondara, Manningham, Stonnington and Glen Eira Councils. Craig also has a strong and in-depth knowledge of student accommodation market having completed many assignments over the past five years.

#### Medium Density Residential

- » Robert Street, Collingwood.
- » Napier Street, Fitzroy.
- » Victoria Street, Abbotsford.
- » Flockhart Street, Abbotsford.
- » Burnley Street, Richmond.
- » New Street, Brighton.
- » Smith Street, Collingwood.

#### Prestige Homes

- » Shakespeare Grove, Hawthorn - \$15 million.
- » Glyndon Avenue, Brighton - \$8 million.
- » Seacombe Grove, Brighton - \$10 million.
- » Kinkora Road, Hawthorn - \$6 million.
- » Kooyongkoot Road, Hawthorn - \$10 million.
- » Point Nepean Road Portsea - \$18 million, \$15 million, \$10 million & \$8 million.
- » Dudley Street, Brighton - \$10 million.