

# Thomas [Scott] Keck

Chairman

FAPI, AREI, CPP (Fin), CDP, CFM, CPV (Bus)

Fellow of Australia Property Institute, Associate Real Estate Institute, Certified Practising Practitioner (Finance), Certified Development Practitioner, Certified Facility Manager, Certified Practising Valuer (Business).

**CHARTER.**  
KECK CRAMER



Melbourne born and educated at Scotch College, Scott Keck is now Chairman of Charter Keck Cramer, a leading Australian independent, strategic property consulting firm. Scott has 50 years property valuation and Corporate Real Estate experience across the national markets. As an experienced independent practitioner Scott provides specialist strategic and mediation consulting.

He began his employment in 1968, becoming a Director in his employer firm 1978, Managing Director in 1984, Executive Chairman in 2010 and Chairman in 2013. Scott is one of eighteen shareholding directors in the current organisation.

#### Melbourne

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**Leaders in  
Property  
Intelligence.**

Charter Keck Cramer employs over 190 staff within its ten strategic business units. All professionals have backgrounds in property related disciplines including; Valuations, Corporate Real Estate, Development and Project Management, Economics and Research, Accommodation Solutions, Quantity Surveying, Land Surveying and Civil Engineering.

Scott is frequently engaged as a senior negotiator in complex commercial and statutory issues related to the property market and for advice in relation to large portfolio valuations for major statutory and private corporations. He has consulted to many corporate clients on asset acquisition and disposal and accommodation solutions. He regularly appears as an expert witness in litigation proceedings.

A highly regarded and regular contributor to the national media and business magazines, in the last eight years he has published over 500 articles on topics related to the property market.

## PROFESSIONAL BACKGROUND

Academic qualifications and relevant industry associations.

- » Associate Diploma of Valuations - RMIT
- » Real Estate Management Course - RMIT
- » Associate of the Australian Property Institute - API Member No. 62281
- » Fellow of the Australian Property Institute
- » Member of the Property Council of Australia (Victoria)
- » Associate of the Real Estate Institute of Victoria
- » Past Member of the Australian Securities Institute
- » Mortgage Industry Association of Australia (until 2008)
- » Member Asia Link
- » Member Australia Singapore Chamber of Commerce and Industry
- » Member Hong Kong Australia Business Association

Additionally, Scott has served on a number of professional committees, and on several trust, corporate and superannuation advisory boards including:

- » Three years as Independent Director on Village Roadshow Property Trust, retiring on transfer of that fund to Challenger Group.
- » Three years as Independent Director on board of CBUS Entity, CBUS Property.
- » Term as Independent Director on Grocon entity, Grocon Funds Management.

- » Currently Independent Director of UBS Grocon Real Estate Investment Management Pty Ltd.
- » Independent - Wingate Property Equity Fund (Investment Committee)
- » Independent - ADCO Constructions (Advisory Board)
- » Independent - HS Consortium (Investment Committee)
- » Member - Business Advisory Board, Monash University Business School.
- » Member - University of Melbourne Infrastructure Committee

With his experience through service to a number of professional associations and corporate boards, Scott has a strong understanding of corporate governance, accountability, growth strategies, and brings focus to a detailed understanding of operations.

## INDUSTRY EXPERIENCE

Scott has been involved in numerous property projects and valuations, including:

- » Specialising in portfolio strategy, and interpretation of property sector legislation including Capital Gains Tax and GST.
- » Property policy and strategy advice to various superannuation funds and trusts on portfolio mix.
- » Adviser on many major City office relocations and leaseings.
- » Adviser to various Victorian State statutory authorities on a range of acquisition and portfolio issues.
- » Strategist and lead property adviser on Melbourne's Docklands.
- » Often appointed as Valuer for determination purposes pursuant to a variety of lease provisions.
- » Advisor to a variety of Asian based corporations and individual investors.
- » 30 years' experience as expert witness in property related matters, litigation in matrimonial court, county court and supreme court.
- » Various engagements and experience as appointed Mediator.
- » Advisor to various statutory authorities in instances of major urban renewal masterplans.
- » 20 years' experience as Transaction Expert assisting corporate clients in negotiations, and governing appointed real estate agency services.

**RESEARCH PAPERS AND INSIGHTS**

- » Residential Market Commentary  
**October 2016**
- » Research for International Developers - Residential Markets Melbourne & Sydney  
**July 2016**
- » Melbourne Prestige Apartment Market - Forest Hill Precinct/South Yarra  
**March 2016**
- » Chairman's Opinion - Australian Housing Market  
**March 2016**
- » Charter Insight - Observations Paper 5  
**August 2015**
- » Real Estate Investment into Australia is Welcome but Buyers must be Careful - The Asian Executive Magazine  
**March 2015**
- » Sign of a Slowing Asian Economy - Asian Executive Magazine  
**March 2015**
- » Charter Insight - Observations Paper 4  
**November 2014**
- » Charter Insight - Observations Paper 3  
**August 2014**
- » Charter Insight - Observations Paper 2  
**December 2013**
- » The Value of Good Design - For Residential Investors and Developers  
**July 2013**
- » Charter Insight - Observations  
**March 2013**
- » Australia Offers Low Risk Real Estate opportunities  
**June 2012**
- » Melbourne's Apartment Market  
**April 2012**
- » Major Developments - Lowering The Risk  
**March 2012**
- » Investment Decision - Property is Low Risk, Long Term and Logical  
**December 2011**
- » Thirteen Reasons Why Melbourne is the Best City in the World to Invest in Property  
**November 2011**
- » Melbourne's Strengthening Links With Asia  
**September 2011**
- » State of the Market: Residential Apartments  
**August 2011**
- » Your Guide to Australian Property Investment, Yield & Choice  
**November 2010**
- » Property Investment - Diversification and Risk  
**June 2010**
- » Economic Overview  
**October 2009**
- » Residential Markets - Very Different Purchaser Groups  
**April 2010**
- » Victorian Property Market Overview  
**October 2009**
- » Get Set, Go! - Real Estate Rush  
**September 2008**
- » Mixed-Use Developments in Melbourne: Future Trend  
**December 2007**
- » Skilled Migration and the Property Market  
**November 2007**
- » Shipping Trends & the Impact on Industrial Property  
**February 2007**
- » Real Estate Markets to Respond to Superannuation Savings  
**December 2005**
- » Land Tax - Increases Are Inevitable  
**August 2004**
- » Strong Management Key to Development Success  
**May 2003**
- » Melbourne: Emerging Shopping Strips (Revisited)  
**March 2003**
- » Looking Forward - Melbourne 2002  
**March 2002**
- » Regional Victoria - Boom(er) Times Ahead?  
**November 2002**
- » Will Traffic Congestion Squeeze Inner City Growth?  
**October 2001**
- » Workers To Drive Office Market?  
**October 2001**
- » Infrastructure & Privatisation - Investment Caution  
**June 1996**

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