

# Tony Close

National Director - Valuations (Hospitality)  
Ass. Dip. Vals., AAPI

**CHARTER.**  
KECK CRAMER



Tony Close is a National Director of Charter Keck Cramer, a leading Australian strategic property consulting firm. He joined the firm in 1988 and has over 30 years' experience within the property industry, having spent the past 27 years in property valuation. Tony began his real estate career in 1983 with an established Melbourne real estate agency involved in sales and property management.

#### Melbourne

Level 19/8 Exhibition Street  
Melbourne Vic 3000

#### Sydney

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#### Direct Telephone

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**Leaders in  
Property  
Intelligence.**

## PROFESSIONAL BACKGROUND

Academic qualifications and relevant industry associations.

- » Associate Diploma of Valuations - RMIT.
- » Real Estate Management Course - RMIT.
- » Licensed Estate Agent (Victoria).
- » Certified Practising Valuer - Associate Australian Property Institute - API Member No. 62178.
- » Registered Valuer, NSW, QLD, WA.
- » Member of the API Hotel Valuers Discussion Group.

## SPECIALISATION

- » Hotels/Pubs/Taverns.
- » Gaming Venues - Clubs & Hotels.
- » Motels.
- » Serviced Apartment Businesses.
- » Backpacker Accommodation.
- » Nightclubs.

## INDUSTRY EXPERIENCE

Tony is an expert in special use hospitality and tourism properties, having specialised in this market sector for the past 22 years. His work includes valuations, rental advice and property related reports on freehold and business components of all forms of licensed and unlicensed hospitality, tourism and leisure industry properties.

Indicative recent engagements include:

## Accommodation Hotels

- » Lyall Hotel - South Yarra.
- » Causeway Inn - Melbourne.
- » Causeway 353 - Melbourne.
- » Jasper Hotel - Melbourne.

## Hotels (Pubs)

- » Prince of Wales Hotel - St Kilda.
- » Mountain View Hotel - Richmond.
- » Beer Deluxe - Federation Square, Melbourne.
- » Beer Deluxe - Hawthorn.
- » Wharf Hotel - Melbourne.
- » Melbourne Public - Southbank.
- » London Tavern - Richmond.
- » Precinct Hotel - Richmond.

- » Royal Saxon - Richmond.
- » Notting Hill Hotel - Notting Hill.
- » Arcadia Hotel - South Yarra.
- » Elephant & Wheelbarrow - St Kilda.

## Gaming Hotels

- » Angel Tavern - Malvern.
- » Malvern Vale Hotel - Malvern.
- » Lower Plenty Hotel - Lower Plenty.
- » Taylor's Lakes Hotel - Taylor's Lakes.
- » Bell's Hotel - South Melbourne.
- » Newmarket Tavern - Flemington.
- » Bay and Bridge Hotel - Port Melbourne.
- » Grand Hotel - Frankston.
- » Bundoora Hotel - Bundoora.
- » Club Hotel - Warragul.
- » Commercial Hotel - Werribee.
- » The Cove - Patterson Lakes.
- » Welcome Stranger - Melbourne.
- » London Tavern - Caulfield.

## Clubs

- » Knox Club - Wantirna.
- » Watsonia RSL Club - Watsonia.
- » Wantirna Hill Club - Wantirna.
- » The Palms - Maidstone.
- » Northern Tabaret - Brunswick.
- » Steeples Mornington - Mornington.
- » Dandenong Club - Dandenong.
- » Seagull's Nest - Newport.
- » Hopper's Club - Hoppers Crossing.

## Motels

- » Baton Rouge - Rowville.
- » Mulgrave Motor Inn - Mulgrave.
- » Sandown Regency - Noble Park.
- » Buckingham International - Highett.
- » Best Western Airport Motel - Attwood.
- » City Square Motel - Melbourne.
- » Alexander Motor Inn - Essendon.
- » Parkside Motor Inn - Parkville.
- » Best Western Warragul Motor Inn - Warragul.

### Backpackers

- » Coffee Palace - St Kilda.
- » Hotel Discovery - Melbourne.
- » The Nunnery - Fitzroy.
- » United Backpackers - Melbourne.
- » Spencer Backpackers - West Melbourne.

### Conference, Convention and Reception Centres

- » Rivers Edge Events - Melbourne.
- » Marybrooke - Sherbrooke.
- » The Rocks - Williamstown.
- » Oscars on the Yarra - Warburton.
- » Carousel - Albert Park.

### Nightclubs

- » Motel - South Melbourne.
- » Spearmint Rhino - Melbourne.
- » Greyhound Hotel - St Kilda.
- » Inflation - Melbourne.
- » Chaser's - South Yarra.
- » The Emerson - South Yarra.

### Serviced Apartment Businesses

- » 120 Quest franchise businesses nationally.
- » Clarion Gateway Suites - Melbourne.
- » Best Western Riverside Apartments - Melbourne.
- » Punt Hill - Knox.
- » Punt Hill - Burwood.
- » Adara - Richmond.
- » Adara Collins - Melbourne.
- » The Blackman - Melbourne.

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