

# Nick Ashton

National Executive Director - Advisory  
B.Bus. [Prop.], AAPI, CPP



Nick Ashton is a National Executive Director at Charter Keck Cramer [Charter] with over 15 years' experience in providing strategic property advice.

**Melbourne**  
Level 19/8 Exhibition Street  
Melbourne Vic 3000

**Direct Telephone**  
+61 (0) 3 8102 8825

**Mobile**  
+61 (0) 413 778 700

**Email**  
nick.ashton@charterkc.com.au

**charterkc.com.au**

**Leaders in  
Property  
Intelligence.**

Joining Charter in 2003, Nick forms part of the company's Advisory business unit and is responsible for the strategic management and delivery of Telstra Corporation Limited's (Telstra) National Divestments Programme.

Prior to transitioning to the Advisory team, Nick specialised in the valuation of institutional and Government-owned portfolio assets.

## PROFESSIONAL BACKGROUND

Academic qualifications and relevant industry associations.

- » Bachelor of Business (Property) - RMIT
- » Associate of the Australian Property Institute - API Member No. 62888
- » Certified Practising Valuer and Property Practitioner (CPV / CPP) - Australian Property Institute

## SPECIALISATION

### Current

Strategic management and delivery of Telstra's National Divestments Programme.

Encompassing one of Australia's largest real estate portfolios, Charter has represented Telstra in the strategic divestment of its surplus land and buildings since early 2009. Nick has been responsible for the management of this account from commencement.

### Previous

Whilst working with the company's Valuation business unit, Nick specialised in the Government, Statutory, Education & Utilities sector, providing the following professional services:

- » Valuation advice pertaining to retail, commercial, industrial and residential real estate, together with development land.
- » Capital and rental valuation advice for Government owned and occupied premises.

- » Valuation advice for proposed strategic Victorian Government transactions.
- » Valuation advice pertaining to institutional portfolios for financial reporting purposes.

## INDUSTRY EXPERIENCE

### 2009 - Current

Nick's more recent expertise includes:

- » Establishment of Charter's national divestment platform, including the strategic management and delivery of Telstra's National Divestment Programme.
- » Providing whole of portfolio strategic advice to Telstra in its real estate rationalisation considerations.
- » Steering the transaction management of 308 Exhibition Street, Melbourne, which delivered a record price in the sale of an individual development lot in the Melbourne CBD.

### 2003 - 2009

Nick's previous contribution to Charter's Valuation business unit, advising on the following major projects:

- » Melbourne Water - VicUrban Dandenong South Redevelopment Strategy.

Numerous Government portfolio valuations for financial reporting purposes (health, justice, education, human services).

- » Victorian Government - VicUrban Dandenong Revitalisation Project (portfolio valuation advice).