

Nick Ashton

National Director - Advisory
B.Bus. (Prop.), AAPI, CPP

CHARTER.
KECK CRAMER



Nick Ashton is a Director at Charter Keck Cramer (Charter) with over 10 years' experience in providing strategic property advice. Forming part of the company's Corporate Advisory business unit, Nick is responsible for the management of Telstra's National Divestments Portfolio, a role he has fulfilled since 2009.

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**Leaders in
Property
Intelligence.**

Joining Charter in 2003 and prior to transitioning to the Corporate Advisory team, Nick worked within the company's Government Valuation business unit, specialising in the valuation of institutional and Government portfolio assets over a six year period.

PROFESSIONAL BACKGROUND

Academic qualifications and relevant industry associations.

- » Bachelor of Business (Property) - RMIT
- » Associate of the Australian Property Institute - API Member No. 62888
- » Certified Practising Valuer and Property Practitioner (CPV / CPP) - Australian Property Institute

SPECIALISATION

Current

Management of Telstra Corporation Limited's National Divestment Portfolio.

Encompassing one of Australia's largest real estate portfolios, Charter has represented Telstra in the strategic divestment of its surplus land and buildings since early 2009. Nick has been responsible for the management of this account from commencement.

Previous

Whilst working with the company's Government, Statutory, Education & Utilities Valuation Practice Group, Nick provided the following professional services:

- » Valuation advice pertaining to retail, commercial, industrial and residential property, together with development land.
- » Capital and rental valuation advice of Government owned and occupied premises.

- » Valuation advice for proposed transactions by the Victorian Government.
- » Portfolio valuations for financial reporting.

INDUSTRY EXPERIENCE AND SERVICES

2009 - Current

Since transitioning to Charter's Corporate Advisory business unit, Nick has worked closely with Managing Director Peter Hutchins and Directors Andrew Grant and Clint Jellis, contributing the following expertise:

- » Establishment of Charter's divestment portfolio model and strategic project management of Telstra Corporation Limited's National Divestment Portfolio.
- » Providing whole of portfolio strategic advice to Telstra in its real estate rationalisation considerations.

2003 - 2009

Working alongside company Directors Claudio Petrocco and Doug Lane within Charter's Government, Statutory, Education & Utilities Valuation Practice Group, Nick contributed valuation expertise to the following major projects:

- » Melbourne Water - VicUrban Dandenong South Re-development Strategy.
- » Victorian Government - VicUrban Dandenong Revitalisation Project (portfolio valuation advice).
- » Numerous Government portfolio valuations for financial reporting purposes (health, justice, education, human services).